



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL RFP #080525
Entitled**

Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services

The following advertisement was placed June 17, 2025, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, June 18, 2025 in South Carolina’s *The State*, the *Deseret News*, Oregon’s *Daily Journal of Commerce*, June 20, 2025 in the *Salt Lake Tribune* June 17, 2025 and June 24, 2025 in *USA Today* and June 18, 2025 and June 25, 2025 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 5, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

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| 4 Elements Distributions Group | Jewel of the South, Inc. |
| AlmsTravel, LLC | LAL Acquisition, Inc. |
| AmeriTech Contracting, LLC | Land Pride, A Division of Great Plains Mfg. Inc. |
| Anatomy Fitness, Co., LLC | Libby Loyd |
| Aries Industries, Inc. | MAC HAIK FORD |
| Azuria Water Solutions dba Insituform Technologies, MTC Underground Solutions, Corrpro Inframark | Minicam, Inc. |
| Baseform, Inc. | Mirador Enterprises |
| Brent Baldwin | Mueller Water Products dba Echologics, LLC |
| Burgos Group, LLC | National Water Main Cleaning Company |
| Calvin L Wadsworth Construction Company, LLC | Northern Tool & Equipment Catalog Holdings, Inc. |

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| ConstructConnect | Nu Flow Services of Upstate NY, LLC |
| Construction Industry Center | PWXPress |
| Construction Reporter | RapidView, LLC |
| CUES, Inc. | Rausch Electronics USA |
| Culebra Sewer and Water Works Corporation | RH Borden Smart Solutions, LLC |
| Datum Tech Solutions, LLC | RicMon Group, LLC |
| Deltek | Signetcyber, LLC |
| Dillon Consulting Limited | Sled Consulting, LLC |
| Ecco Choice Services | SUPERIOR CITY CONTRACTING SERVICES, LTD |
| Echologics, LLC | Synergyassure, Inc. |
| Edge AI Solutions, Inc. | Taggart Brown & Associates, Inc. |
| Edritta Enterprises | The Charles Machine Works, Inc. dba Ditch Witch Hammerhead Trenchless Subsite Electronics |
| Engineering & Construction Innovations, Inc. | The McGhee Corporation |
| Envirosight, LLC | The PlanIT Room |
| EnviroTRACE, Ltd. | thefrenchwaycompany |
| Fellowship Consulting | TorcUP, Inc. |
| Home Fiber Telecom | Trinity Subsurface, LLC |
| Honey Badger Analytics, LLC | Truckcorp, LLC |
| Hydro-Klean, LLC | Upper Peninsula Rubber Company, Inc. |
| infraStruct Products and Services | Vac2Go |
| Insituform Technologies, Ltd. | Vortex Companies |
| ITpipes Opco, LLC | Wachs Utility Products |
| IVIS Construction, Inc. | Zazai Kakar Family Corp, dba City Wide Facility Solutions - Sacramento |
| Izone Corp. | |

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on June 24, 2025, at 4:30 p.m. Central Time. Proposals were received from the following:

Aries Industries, Inc.
Azuria Water Solutions dba Insituform Technologies, MTC Underground Solutions, Corrpro Inframark
CUES, Inc.
Culebra Sewer and Water Works Corporation
Edge AI Solutions, Inc.
Envirosight, LLC
ITpipes Opco, LLC
Minicam, Inc.
Mueller Water Products dba Echologics, LLC
National Water Main Cleaning Company
Nu Flow Services of Upstate NY, LLC
RapidView, LLC
Rausch Electronics USA
RH Borden Smart Solutions, LLC

The Charles Machine Works, Inc. dba Ditch Witch Hammerhead Trenchless Subsite Electronics
Vortex Companies
Wachs Utility Products

Proposals were reviewed by the Proposal Evaluation Committee:

Julie Riebe, NIGP-CPP, Senior Procurement Analyst
Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II
Mari Vielma, NIGP-CPP, Procurement Analyst II
Neva Crawford, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and/or services offered in the proposal response from ITpipes Opco, LLC, falls outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Aries Industries, Inc. manufactures pipeline video inspection systems and rehabilitation equipment. Their sales and service network with authorized dealers can serve Sourcewell participating entities in the United States and Canada. Aries product range includes technological advances to enhance both the quality and efficiency of sewer inspections, including comprehensive diagnostic data. They are offering a solid discount off list price.

CUES, Inc is offering a comprehensive range of products for pipeline inspection and rehabilitation for the water, wastewater, and stormwater industries. Their sales and service force is strategically positioned to provide support for Sourcewell participating entities in both the US and Canada. CUES, Inc. is offering a competitive discount off their line of product offerings.

Envirosight, LLC has more than 25 years of experience manufacturing sewer inspection equipment and software solutions. Their hardware can integrate with widely used software platforms. They maintain a broad distribution and service network through dealers and service centers across the United States and Canada. Envirosight provides Sourcewell participating entities with competitive pricing and volume discounts.

Minicam, Inc. specializes in the sales, service, and support of advanced pipeline inspection and trenchless rehabilitation equipment. Their sales associates and dealer network can offer solutions to public agencies across the United States and Canada. Minicam is offering their complete product line for inspection and rehabilitation equipment with options including customizable vehicle build outs. They are offering favorable pricing terms along with solid discounts off their solutions.

RapidView LLC offers a wide line of sewer, water and industrial pipeline inspection and repair equipment, and accessories. With dealer coverage in all 50 states and throughout Canada, Rapidview offers sales and service to Sourcewell participating entities. They are offering a competitive discount off MSRP on their product offering.

Rausch Electronics USA, a subsidiary of Rausch GmbH based in Germany, is a leader in developing and producing TV inspection systems for pipe and sewer inspections. Their extensive dealer network allows coverage for Sourcewell participating entities throughout the US and Canada. Rausch is offering Sourcewell attractive discounts off list pricing for their vast array of equipment offered.

For these reasons, the following awards of Sourcewell **Master Agreement #080525** are recommended:

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|-----------------------------|-------------|
| Aries Industries, Inc. | #080525-ARS |
| CUES, Inc. | #080525-CUE |
| Envirosight, LLC | #080525-EVS |
| Minicam Inc. | #080525-MNC |
| RapidView LLC | #080525-RVL |
| Rausch Electronics USA, LLC | #080525-RAU |

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Julie Riebe, NIGP-CPP, Senior Procurement Analyst

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

Signed by:



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Mari Vielma, NIGP-CPP, Procurement Analyst II

Signed by:



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Neva Crawford, Procurement Analyst I

STATEMENT OF COMPLIANCE

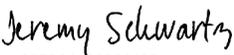
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #080525 - Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **March 17, 2026**.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer